DALALBYTES RESEARCH

NINtec Systems

A Real European Franchise at a Price That Assumes Perfection

AI first engineering for European enterprises at 46x trailing earnings, with net cash and an unnamed largest shareholder

NSE: NINSYS · BSE: 539843

November 12, 2026

Reference: Rs 899.85, NSE close of November 12, 2026.
Market cap about Rs 1,672 cr; 52-week range Rs 281.05 to Rs 1,006.
Business, financials, competition, management, valuation vs peers, risks, and FY2029 scenarios.

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VERDICT

58 / 100 : Neutral

NINtec Systems is a genuinely good small IT services business. Consolidated sales rose from Rs 83 cr in FY24 to Rs 170 cr in FY26. PAT rose from Rs 15.51 cr to Rs 32.01 cr over the same two years. The company carries net cash of Rs 98.9 cr, earns a 41.9% return on equity, and has never pledged a promoter share. A wholly owned Netherlands subsidiary contracts European enterprise work. An Ahmedabad delivery base does the work at Indian cost.

The stock is the problem. At Rs 899.85 the market pays 46.1x trailing earnings and 52.2x FY26 earnings for that business. The closest listed peers trade between 9x and 19x. Growth is also slowing at exactly the wrong moment. Sales growth fell from 68.3% in FY25 to 21.7% in FY26 and to 16.8% in H1 FY27. The price tripled from its March 2026 low of Rs 281.05 while earnings grew about a fifth. Multiple expansion did the work, not acceleration.

Two disclosure gaps complete the Neutral case. The largest single shareholder is Techthink B.V. with 25.44% of the company. It sits in the public category and no source names its beneficial owners. The company also discloses no client concentration, no order book and no AI revenue. It has held no earnings call since June 2024 and gives no guidance. A buyer at Rs 900 is paying a proven compounder price for a business that still reports like an SME.

What would change the score: two quarters of sales growth back above 25% with the same margins would push the score up. A disclosure that names Techthink's owners and the top client share would also help. A fall in FY27 sales growth below 12% or any promoter pledging would cut it.

Reference price: Rs 899.85 (NSE close, November 12, 2026). Market cap about Rs 1,672 cr. 52 week range Rs 281.05 to Rs 1,006. Latest reported quarter is Q2 FY27 (September 2026), filed October 29, 2026.

FY2029 targets: Bear Rs 455 / Base Rs 800 / Bull Rs 1,280. See Section 15 for assumptions.

1. SNAPSHOT

Item	Detail
Company	NINtec Systems Ltd, HQ Ahmedabad, Gujarat
Incorporated	August 4, 2015, as a public limited company in Gujarat
Group	The listed vehicle of The Gateway Group, founded by Niraj Gemawat in 1997
Listed	BSE SME IPO April 2016 at Rs 10; migrated to BSE and NSE mainboards on February 21, 2023

Item	Detail
Business	Offshore software engineering and AI services for European enterprises
Structure	Indian parent plus one wholly owned subsidiary, NINtec Systems B.V. in the Netherlands
FY26 consolidated	Sales Rs 170.17 cr (+21.7%); operating profit Rs 44 cr (OPM 26%); PAT Rs 32.01 cr; EPS Rs 17.23
H1 FY27 consolidated	Sales Rs 94.06 cr (+16.8% YoY); PAT Rs 19.77 cr (+27.4% YoY)
Balance sheet	Net worth Rs 113 cr (September 2026); borrowings Rs 2.5 cr; net cash Rs 98.9 cr
Promoters	47.63% (September 2026); pledging 0.00% in every quarter on record
Largest holder	Techthink B.V. (Netherlands), 25.44%, classified as public
Capital actions	Bonus 1:2 in June 2022 and 4:5 in August 2023; no dividend ever; shares 1.8576 cr

2. FOUNDING STORY: A 1997 GROUP INSIDE A 2015 LISTCO

The listed company is young. The business is not. NINtec Systems Limited was incorporated in Ahmedabad on August 4, 2015. Its promoter Niraj Chhaganraj Gemawat had founded The Gateway Group in 1997. Gateway is a Netherlands centred software group with its European base at Zoetermeer. The group built automotive, logistics, fintech and cybersecurity brands in Europe over almost two decades before the listed vehicle existed.

That history explains the odd early record. NINtec filed a BSE SME IPO eight months after incorporation. The offer raised Rs 1.88 cr at Rs 10 a share in March and April 2016. No new company wins European enterprise work that fast. The clients, the Netherlands front end and the delivery relationships already existed inside the group. The IPO listed the Indian delivery arm of a going concern, not a startup.

The listing then grew up in steps. Promoter holding was 64.15% before the IPO and 46.63% after it. It has never held a majority since. The shares migrated from BSE SME to the BSE and NSE mainboards on February 21, 2023. Shareholder count jumped from 66 in March 2022 to 1,629 in March 2023 and to 7,522 in March 2024. Two bonus issues followed the growth. A 1:2 bonus came in June 2022 and a 4:5 bonus came in August 2023.

Scale arrived late and then fast. Standalone revenue was Rs 8.84 cr in FY21 and Rs 19.81 cr in FY22. Consolidated revenue reached Rs 170.17 cr by FY26. The company now claims 30 plus Fortune 500 engagements and operations in 15 countries. Those are group level claims and no filing names the clients. The filed record supports the revenue. It does not let an outsider verify the client list.

3. WHAT THE BUSINESS ACTUALLY DOES

One segment, four filed service families. NINtec reports a single segment under Ind AS 108. The segment is software services. Its filed business description names four families. Business Analytics covers data analysis and decision support. Cloud Services covers advisory and infrastructure. It also covers integration, management and security. Application Engineering covers building and maintaining enterprise applications. Testing Services covers automation, performance, security and regression testing. AI and machine learning work now sits across all four.

The current pitch is AI first engineering. The company says Anthropic Claude is its primary AI co-pilot. It says the Windsurf AI editor is standard for all engineers. Both steps were formalised in 2024 and 2025, before the marketing followed. On October 2, 2026 the company told the exchanges it is Certified in the Claude Partner Network. The certification is a status marker. It carries no disclosed revenue.

The shipped work is more concrete than the pitch. In July 2026 the company announced delivery of an AI platform for a European automotive marketplace in the DACH region. The platform unifies conversational AI, a VIN based vehicle lookup and document processing with OCR. It runs seven AI components in total. They cover pricing intelligence and image moderation. They also cover damage detection, voice automation and dealer matching. The client is unnamed and no deal value was disclosed. It is still a shipped enterprise system, not a pilot.

Practice area	What it covers	Evidence of depth
AI and ML	Conversational AI, OCR document processing, image moderation, damage detection, pricing intelligence	DACH automotive platform delivered July 2026 with seven AI components
Application engineering	Web, mobile and backend systems, microservices, API first platforms, migration and maintenance	The core filed business since the 2016 IPO
Cloud	Advisory, infrastructure, integration, management and security across AWS, Azure and GCP	50 plus enterprise cloud migrations claimed by the company
Data and analytics	Business analytics, data engineering and decision support	One of the four filed service families
Testing and QA	Test automation, performance engineering, security testing, accessibility	One of the four filed service families
Cybersecurity	Managed detection and response and SOC services under the G'Secure Labs brand	Group brand; SOC centres listed in Stockholm and Zoetermeer
New practices	Post quantum cryptography readiness and quantum cloud work	Launched in 2026 with no disclosed client or revenue

Vertical depth is the real specialisation. The filed verticals are Automotive and Print Media and Publishing. The other two are BFSI and Transportation and Logistics. Group platforms map to the same map. AutoFacets serves automotive clients. DiLX serves logistics clients. FinFacets serves fintech clients. The wider claimed list adds healthcare, gaming, pharma and manufacturing. No filing supports an oil and gas vertical and this report does not claim one.

The delivery model is the classic arbitrage, run from Europe. The Netherlands subsidiary wins and contracts the work at European billing rates. Ahmedabad delivers it at Indian cost. About 96.6% of FY26 revenue was export revenue and only 3.4% came from India. Headcount is about 440 on aggregator figures. The annual report permanent employee count was not verified in this pass.

4. WHERE THE REVENUE COMES FROM

Line	FY25	FY26 / latest	Note
Consolidated sales	Rs 139.80 cr	Rs 170.17 cr (+21.7%)	Single segment; no geography or client split disclosed
Standalone (Indian parent) sales	Rs 85.85 cr	Rs 101.70 cr (+18.5%)	The parent books about 60% of group sales
Netherlands subsidiary (implied)	About Rs 54 cr	About Rs 68 cr	Consolidated minus standalone, before eliminations
Export share of revenue	Not split	96.6% export, 3.4% India	StockAnalysis geographic split for FY26
Other income (consolidated)	Rs 4.46 cr	Rs 1.97 cr	Small and falling; earnings are operating earnings

Consolidated, filing basis. The company discloses no revenue split by service, vertical or client in its results.

Read the structure before the growth. The Netherlands arm books about 40% of group revenue and keeps very little of the profit. In Q2 FY27 the subsidiary reported total revenue of Rs 21.30 cr and PAT of Rs 1.05 cr. That is a margin near 5%. The group earned Rs 10.57 cr in the same quarter. The Dutch company is a contracting front end. India is the profit engine. That is a normal offshore structure, and it concentrates transfer pricing and Dutch substance risk in one small entity.

5. FINANCIALS: TWO EXPLOSIVE YEARS, THEN A SLOWER GEAR

Year	Sales (Rs cr)	YoY	Operating profit (Rs cr)	OPM	PAT (Rs cr)	EPS (Rs)
FY24	83.05	n.a.	20	24%	15.51	8.35

Year	Sales (Rs cr)	YoY	Operating profit (Rs cr)	OPM	PAT (Rs cr)	EPS (Rs)
FY25	139.80	+68.3%	33	24%	26.32	14.17
FY26	170.17	+21.7%	44	26%	32.01	17.23
TTM to Sep 2026	183.71	+20%	50	27%	36.26	19.52

Consolidated, Screener and filing basis. FY24 is the first consolidated year. The Netherlands subsidiary was incorporated on July 12, 2023, so no consolidated history exists before FY24. EPS is bonus adjusted.

The standalone arc shows the longer climb. Standalone sales went Rs 19.81 cr in FY22 and Rs 32.30 cr in FY23. They then went Rs 64.74 cr in FY24, Rs 85.85 cr in FY25 and Rs 101.70 cr in FY26. Standalone PAT went Rs 2.77 cr in FY22 and Rs 5.55 cr in FY23. It then went Rs 14.07 cr in FY24, Rs 23.31 cr in FY25 and Rs 27.80 cr in FY26. Standalone operating margin reached 38% in FY26. The Indian parent alone compounded sales at about 39% a year over four years.

Margins expanded while growth cooled. Consolidated operating margin held at 24% in FY24 and FY25, then rose to 26% in FY26 and 27% on TTM. One early AI fingerprint matters here. In Q1 FY27 employee cost fell 4.8% year on year while revenue grew 18.1%. One quarter is not a trend. It is the first checkable sign that AI tooling is lifting delivery leverage instead of only filling the website.

Quarter	Sales (Rs cr)	Operating profit (Rs cr)	PAT (Rs cr)	EPS (Rs)
Q1 FY26 (Jun 2025)	38.83	8	7.65	4.12
Q2 FY26 (Sep 2025)	41.69	10	7.87	4.24
Q3 FY26 (Dec 2025)	43.28	11	7.75	4.17
Q4 FY26 (Mar 2026)	46.37	14	8.74	4.71
Q1 FY27 (Jun 2026)	45.86	12	9.20	4.95
Q2 FY27 (Sep 2026)	48.20	13	10.57	5.69

Consolidated, filed results. Q2 FY27 filed October 29, 2026. Q4 FY26 other income was negative Rs 1.31 cr, which depressed that quarter's total income even as its operating margin hit 30%, the best in the series.

The deceleration is the fact to hold. Sales growth ran at 68.3% in FY25, then 21.7% in FY26, then 16.8% in H1 FY27. Profit growth held up better because margins rose. PAT grew 27.4% in H1 FY27 on sales growth of 16.8%. A margin led story has a ceiling. Operating margin cannot rise 200 basis points a year forever.

6. THE DUTCH BRIDGE: WHY CONSOLIDATED AND STANDALONE TELL TWO STORIES

Consolidation is new. NINtec Systems B.V. was incorporated in the Netherlands on July 12, 2023. FY24 is therefore the first consolidated year in the company's life. Vendor tables that show consolidated FY22 or FY23 as zero mean not reported. They do not mean no business.

The bridge in one table. FY26 standalone sales were Rs 101.70 cr with PAT of Rs 27.80 cr. Consolidated sales were Rs 170.17 cr with PAT of Rs 32.01 cr. The subsidiary and eliminations added Rs 68.47 cr of sales and Rs 4.21 cr of PAT. Revenue per rupee of profit is far thinner in the Netherlands than in India. That gap is the whole margin story. Standalone operating margin is 38% and consolidated margin is 26%.

Why it matters for quality. The structure is legitimate and common in offshore IT. It also means about 40% of reported revenue passes through a small Dutch entity at a margin near 5%. A transfer pricing adjustment or a Dutch substance challenge would land on the group accounts, not on a segment an investor can isolate. The report grades the business on consolidated numbers throughout, because those are the numbers a shareholder owns.

7. BALANCE SHEET AND CASH FLOW: A FORTRESS WITH A RECEIVABLES TAIL

Item (Rs cr)	FY24	FY25	FY26
Net worth	About 35	61.35	91.63
Borrowings	2.4	2.11	1.89
Cash and equivalents	n.a.	26.20	38.80
Current investments	n.a.	20.41	36.18
Trade receivables	n.a.	49.01	49.14
Operating cash flow	9.9	23.73	26.46
Free cash flow	6.5	18.3	25.9
Debtor days	99	128	105

Consolidated, audited filing basis for FY25 and FY26. Net worth reached Rs 113 cr by September 2026. Borrowings were Rs 2.5 cr then, and net cash was Rs 98.9 cr.

Solvency is not a debate. Debt to equity is 0.02. Interest cost is a rounding error. Operating cash flow has risen every year in the consolidated record. Free cash flow of Rs 25.9 cr in FY26 was 81% of PAT. Capex was only Rs 0.59 cr in FY26. This is an asset light services model with rented offices and laptops.

Receivables are the watch item. Trade receivables were Rs 49.14 cr at March 2026, about 29% of FY26 sales. Debtor days improved from 128 to 105 in FY26 because receivables stayed flat while sales grew. Flat receivables on growing sales is good discipline. A level above 100 days is still long for IT services. European enterprise clients on long terms explain part of it. The filing does not name the clients behind the book.

Returns are high because the equity base is small. ROE was 41.9% in FY26, down from 54.7% in FY25. ROCE was 51.1%, down from 60.2%. Both falls are arithmetic, not decay. Retained profit compounds the equity base faster than profit grows. A buyer should expect both ratios to keep gliding down even in a good outcome.

8. DEALS AND RECOGNITION: A BUSY 2026

Move	Size	Terms and status
Finland AI contract	EUR 1.10 mn, about Rs 12.1 cr	Announced June 19, 2026; signed through the Netherlands subsidiary; NINtec is strategic technology partner for the client's AI platform; about 7% of FY26 revenue
DACH automotive AI platform	Value not disclosed	Delivered and announced July 29, 2026; seven AI components for a consumer to business car marketplace; client unnamed
Claude Partner Network	No value attached	Certified status disclosed October 2, 2026 under Regulation 30
D&B and SMERA recognition	No facility attached	Filing of October 5, 2026; named among Leading SMEs of India in Business Enterprises of Tomorrow 2026; SMERA assigned SME-1, its highest SME grade
Quantum and post quantum practice	No revenue disclosed	Launched in 2026 marketing; treat as optionality, not business
Acquisitions	None	No acquisition, new subsidiary or JV by the listed company in FY26 per the Directors Report

The deal record is real but small. One paid AI contract of Rs 12.1 cr and one delivered platform of undisclosed value are the hard items. The rest is credibility markers. None of it is an order book. The company discloses no order book figure at all, which puts it behind peers like Ceinsys that report one.

9. ROADMAP AUDIT: PROMISES WITHOUT A SCOREBOARD

NINtec gives no guidance, publishes no order book and has held no earnings call since June 2024. This audit grades the public claims the company does make, most of them on its own website, against filed evidence.

Commitment or claim	Evidence	Score
FY26 delivery as presented on the company dashboard	Revenue Rs 170 cr, PAT Rs 32 cr, EPS Rs 17.23 and 26% operating margin all tie to the audited filing	Met

Commitment or claim	Evidence	Score
AI first methodology with Claude as primary co-pilot	Formalised in 2024 to 2025 and certified in the Claude Partner Network in October 2026; no AI revenue or productivity metric is filed	Met on adoption, pending on economics
30 plus Fortune 500 engagements	Group level claim repeated since before listing; no client is named in any filing	Unverifiable
Institutional investor discovery phase begins	FII holding 0.00% and DII holding 0.01% at September 2026; no mutual fund holds the stock	Missed so far
Hybrid quantum classical AI practice	Launched in 2026 marketing; no client, revenue or delivery evidence found	Pending, narrative only
Mainboard standard disclosure	No concall since June 2024, no segment split, no client concentration, no order book	Missed

The audit in one line. When NINtec reports a number, the number ties to its filings. When it describes the future, it offers narrative without milestones. There is no guidance to miss because none is ever given. For a Rs 1,672 cr market capitalisation, that disclosure standard is the gap.

10. MANAGEMENT AND GOVERNANCE

A founder led group with a family board. Niraj Gemawat is Managing Director and holds 18.44%. He founded the Gateway Group in 1997 and the listed company in 2015. The September 2026 AGM reappointed him for five years to June 2031. Indrajeet Mitra, the co-promoter, is Chairman and holds 4.69% directly. Rachana Gemawat, the MD's spouse, is a non-executive director and holds 13.94% after her November 2026 purchases. VIN IT Solutions LLP, a promoter group entity, holds 9.77%.

The promoter record has a clean half and an opaque half. The clean half is unusually strong for a microcap. The holding has sat in a 47.2% to 47.6% band for a decade and is creeping up. Pledging is 0.00% in every quarter. Promoters bought on the market in June 2026 and again in November 2026 at about Rs 913 a share. There has been no dilutive raise since the Rs 1.88 cr IPO of 2016. The opaque half starts with the register itself.

Holder	Shares	Stake	Category
Techthink B.V. (Netherlands)	47,25,000	25.44%	Public, overseas corporate body
Niraj Gemawat	34,25,366	18.44%	Promoter, Managing Director
Rachana Gemawat	25,73,417	13.85%	Promoter group, director
VIN IT Solutions LLP	18,15,750	9.77%	Promoter group
Indrajeet Mitra	8,70,750	4.69%	Promoter, Chairman

Holder	Shares	Stake	Category
All promoters together	About 88,46,000	47.63%	Promoter group

Shareholding pattern at September 2026, before the November promoter purchases. Rachana Gemawat's holding rose to 13.94% after she bought 16,829 shares on November 9 and 11, 2026.

Techthink is the single largest holder and the report's biggest open question. It has held exactly 25.44% for years and took its pro-rata share of the 2023 bonus. No source found names its beneficial owners. If it is group affiliated in substance, true promoter economics are near 73%. If it is independent, one outside holder outranks the Managing Director and is a latent control block. The FY26 annual report's beneficial owner table would settle the question. It was not extractable in this pass, so the report prints the question, not an answer.

Board churn deserves one honest paragraph. The two independent directors who served since 2016 resigned together in February 2026. Their second five year terms were ending, so the timing reads as term completion, not protest. Both replacements are first time directors. One of them chairs both the Audit Committee and the Nomination and Remuneration Committee within weeks of joining. Rachana Gemawat sits on the remuneration committee that sets her husband's pay. None of this is illegal. All of it is below the standard the current market capitalisation implies. Three senior HR and talent executives also resigned between May and July 2026. Auditor rotation was clean. Samir M. Shah and Associates completed a five year term and J. T. Shah and Co. took over in September 2026 with unmodified opinions on both sides.

Capital allocation is retain everything. No dividend has ever been paid. No buyback and no ESOP exist. Cash piles into treasury instead. Investments rose from Rs 18 cr at March 2024 to Rs 58 cr by September 2026. Net cash of Rs 98.9 cr is about 6% of the market capitalisation. Minority holders get their return only from price appreciation in an illiquid counter.

11. COMPETITION: THE SMALLEST AND THE MOST EXPENSIVE

Competitor	Position	Quantified comparison (November 12, 2026)
NINtec Systems	Europe first AI engineering, about 440 people	Price Rs 899.85; P/E 46.1x trailing and 52.2x FY26; market cap Rs 1,672 cr; FY26 sales Rs 170 cr, PAT Rs 32 cr, ROE 41.9%
InfoBeans Technologies	Closest business analogue: AI led digital engineering, US heavy	Price Rs 167; P/E about 19x; market cap Rs 1,636 cr; FY26 sales Rs 514 cr, PAT Rs 86.7 cr, operating margin 17.2%, ROE 23.2%
Ksolves India	Closest size comparable: founder led services boutique	Price Rs 216; P/E 13.7x; market cap Rs 509 cr; FY26 sales Rs 163 cr, PAT Rs 34.3 cr
Saksoft	Digital engineering at six times the sales	Price Rs 136; P/E 13.4x; market cap Rs 1,748 cr; FY26 sales Rs 1,007 cr, PAT Rs 133 cr

Competitor	Position	Quantified comparison (November 12, 2026)
Expleo Solutions	Software testing and validation for BFSI, global group parent	Price Rs 848; P/E 9.4x; market cap about Rs 1,300 cr; FY26 sales Rs 1,108 cr, PAT Rs 140 cr
Kellton Tech	Global digital engineering at thin margins	Price Rs 12.21; P/E 7.3x; market cap Rs 649 cr; FY26 sales Rs 1,217 cr, PAT Rs 91.7 cr

The peer math is stark. The market pays about 9.1x trailing sales for NINtec. It pays about 3.2x for InfoBeans and about 3.1x for Ksolves. NINtec's FY26 earnings multiple of 52.2x is about 2.8x InfoBeans at 18.6x and about 4.1x Magellanic Cloud at 12.6x. The premium rests on margin and return quality. NINtec earns a 26% operating margin and a 41.9% ROE where peers earn less. The premium does not rest on growth. InfoBeans, Ceinsys, Sahana and IZMO all grew sales faster than NINtec in FY26.

Scale is the structural gap. Every peer in the table except Ksolves has between 1.7x and 8.4x NINtec's FY26 sales. Ceinsys and Dynacons disclose order books. Saksoft runs an acquisition engine. NINtec discloses neither an order book nor a client list. Its moat claim rests on vertical depth and relationships that an outsider cannot audit.

12. STRENGTHS

What to watch

The Q3 FY27 sales line and any disclosure that names Techthink B.V.'s beneficial owners. Sales growth back above 25% would rebuild the case. A fall below 12% would cut the score.

- 1. A real European franchise: a wholly owned Netherlands subsidiary contracts the work, group automotive references run through Benelux and the Nordics, and about 40% of group revenue is booked through that front end.
- 2. Return quality at the top of the peer set: FY26 operating margin of 26%, ROE of 41.9% and ROCE of 51.1%, against peer margins mostly in the teens.
- 3. A fortress small cap balance sheet: net cash of Rs 98.9 cr, borrowings of Rs 2.5 cr, zero promoter pledging and free cash flow of Rs 81% of PAT in FY26.
- 4. Clean earnings: other income was only Rs 1.97 cr against PBT of Rs 42.81 cr in FY26, so reported profit is operating profit, not treasury noise.
- 5. Promoter alignment in action: the holding is creeping up, and promoters bought on the market in June and November 2026 at prices near the current level.
- 6. Shipped AI work: a delivered enterprise AI platform in the group's deepest vertical, plus a paid Finland AI contract of about Rs 12.1 cr signed in June 2026.

13. WEAKNESSES AND RISKS

The first risk is valuation, and it is not close. At 46.1x trailing earnings the stock prices in roughly a decade of clean compounding. Growth has already slowed from 68.3% to 21.7% to 16.8% across FY25, FY26 and H1 FY27. The stock fell about 11% in the four sessions after its November high, with an intraday low of Rs 853.20 on November 12. In a register this thin, de-rating is fast in both directions.

The second risk is the register itself. Techthink B.V. holds 25.44% from the public category with no named beneficial owner in any source found. Promoters hold 47.63% and have never held a majority. The top 20 holders own about 89.5% of the company. FII holding is 0.00% and DII holding is 0.01%, so no institution provides price discovery or a governance counterweight. NSE volume was 44,900 shares on November 11. Being right about the business and being able to exit are two different problems here.

The third risk is concentration that the company declines to measure in public. Exports are 96.6% of revenue. About 40% of revenue passes through one small Dutch subsidiary at a margin near 5%. Client concentration, contract terms and geography splits are undisclosed. Debtor days of 105 are long. A single lost enterprise client or a transfer pricing adjustment would show up in the group numbers with no segment warning first.

The fourth risk is governance catching up with the valuation. The company migrated to the mainboards only in February 2023. Its disclosure habits are still SME grade: no concall since June 2024, no guidance, no order book. The board reset of February 2026 put first time directors into the audit and remuneration chairs. The MD's spouse sits on the committee that sets the MD's pay. A new quantum practice is marketed with no revenue behind it. None of this breaks the business. All of it argues against paying 52x FY26 earnings for it today.

14. VALUATION VS PEERS

At Rs 899.85 (November 12, 2026): P/E 46.1x on trailing EPS of Rs 19.52, and 52.2x on FY26 EPS of Rs 17.23. P/B 14.76x on book value of Rs 60.97. P/S 9.1x on trailing sales of Rs 184 cr. EV about Rs 1,573 cr after net cash of Rs 98.9 cr. Dividend yield 0.00%. Shares outstanding 1.8576 cr. Market cap about Rs 1,672 cr.

Company	Price (Rs)	P/E (x)	Market cap (Rs cr)	Note
NINtec Systems	899.85	46.1 trailing, 52.2 FY26	1,672	FY26 sales Rs 170 cr, OPM 26%, ROE 41.9%
InfoBeans	167	About 19	1,636	FY26 sales Rs 514 cr, PAT Rs 86.7 cr, ROE 23.2%
Ksolves India	216	13.7	509	FY26 sales Rs 163 cr, PAT Rs 34.3 cr

Company	Price (Rs)	P/E (x)	Market cap (Rs cr)	Note
Saksoft	136	13.4	1,748	FY26 sales Rs 1,007 cr, PAT Rs 133 cr
Expleo Solutions	848	9.4	About 1,300	FY26 sales Rs 1,108 cr, PAT Rs 140 cr
Kellton Tech	12.21	7.3	649	FY26 sales Rs 1,217 cr, PAT Rs 91.7 cr

How to read the multiple. In March 2026 the same business traded near 23x FY26 earnings at the year end close. Nothing in the share count changed since. Earnings grew about a fifth and the multiple doubled. The business earned a re-rating from SME obscurity. It did not earn the whole of this one. At the base case in Section 15 the FY29 value sits below today's price, which is the arithmetic behind the Neutral grade.

15. FY2029 SCENARIOS (INR)

Built off FY26 consolidated sales of Rs 170.17 cr and PAT of Rs 32.01 cr. The share count is 1.8576 cr and the assumptions are explicit. These are DalalBytes estimates, not guidance. The company offers no guidance of its own.

Scenario	Sales CAGR FY26-29	FY29 sales (Rs cr)	FY29 PAT (Rs cr)	EPS (Rs)	Exit P/E	Target (Rs)
Bear	10%	227	39	20.7	22x	455
Base	18%	280	53	28.6	28x	800
Bull	26%	340	68	36.7	35x	1,280

Bear Rs 455: the deceleration proves structural, European demand cools and AI tools pressure billing rates, so sales compound at 10%. PAT margin settles near 17% as delivery costs rise. The stock de-rates to 22x, still a premium to most peers, and net cash is the only floor argument.

Base Rs 800: sales growth steadies at 18% as the Finland style AI engagements repeat and the DACH automotive base expands. Margins hold near current levels and PAT margin reaches about 19%. PAT reaches Rs 53 cr. A 28x exit multiple keeps a quality premium over InfoBeans and Saksoft without assuming today's scarcity price survives.

Bull Rs 1,280: the AI engineering practice becomes a genuine growth engine, sales compound at 26% with operating margin toward 28%, and PAT reaches Rs 68 cr. The company starts disclosing an order book and client metrics, institutions arrive, and a 35x multiple holds. Even the bull case needs disclosure the company has never given, which is the point.

16. WHY IT MATTERS

NINtec is the cleanest current test of a recurring microcap question: what is a great small business worth when its stock has already been discovered? The business underneath is genuinely strong. A founder built a European software group over 29 years, listed its Indian arm for Rs 1.88 cr, and compounded it into Rs 170 cr of sales at a 42% return on equity with no debt and no pledging. The stock at 58/100 Neutral is not a verdict on that achievement. It is a verdict on the price and the paperwork. At 52x FY26 earnings, with growth slowing and the largest shareholder unnamed, the buyer pays today for a decade of flawless execution. Businesses that deliver that decade get re-rated in this library at the price that reflects it. This one has already collected the re-rating in advance.

SOURCES

- Company filings via BSE and NSE: audited FY26 consolidated and standalone results, balance sheet and cash flow (board outcome May 27, 2026); Q2 FY27 and H1 FY27 results (filed October 29, 2026); H1 FY27 press release (November 6, 2026); Finland contract disclosure (June 19, 2026); Claude Partner Network disclosure (October 2, 2026); D&B and SMERA disclosure SEC/45/FY 26-27 (October 5, 2026); bonus trading approval (August 17, 2023); mainboard migration approvals (February 17, 2023)

- Shareholding and promoter disclosures: September 2026 shareholding pattern; PIT Regulation 7(2) and SAST Regulation 29(2) disclosures for purchases on November 9 and 11, 2026 and June 24 and 25, 2026; MoneyWorks4Me pledge series (0.00% in every quarter)

- Screener.in consolidated and standalone pages for NINSYS (financials, cash flows, shareholding, debtor days, November 12, 2026)

- Alphave financials for NINtec Systems, InfoBeans Technologies, Expleo Solutions and Kellton Tech (filing based figures and November 12, 2026 closing prices; net cash of Rs 98.9 cr and book value of Rs 60.97 at September 30, 2026)

- FY26 Directors Report and MD&A via India Infoline republication (subsidiary, dividend, related party and board statements); FY25 annual report (auditor, standalone comparatives); NINtec Systems B.V. financial report 2023 to 2024 (incorporation July 12, 2023)

- Company site nintecsystems.com (About and journey pages, service descriptions, client logos as company claims; its revenue growth chart conflicts with filed FY24 revenue and was not used); Gateway Group and brand sites (AutoFacets, DiLX, G'Secure Labs)

- IPO records via Chittorgarh and IPO Platform (BSE SME IPO of March to April 2016 at Rs 10, Rs 1.88 cr, listing April 18, 2016); Kalkine and HDFC Sky summaries of 2026 exchange announcements; ValuePickr forum thread (sceptical colour, labelled as forum opinion in research notes)

- Items not verified in this pass and therefore not stated as fact in this report: Tecthink B.V. beneficial ownership, MD remuneration quantum, client concentration, AI revenue share, order book (none disclosed), and the FY26 annual report permanent employee count